



२३७ BHK EXOTIC RESIDENCES
PUNAWALE

:: Discount Policy ::

1. Advance Payment

In case the Purchaser wishes to pay a sum of amount in advance then he can avail a discount of **12% per annum** for the upfront amount paid for advance stages only. This discount shall be remitted at the time of Possession after receipt of entire upfront amount.*

2. Group Booking

Bookings more than 5 at a time can avail a discount of **1.5% on the Agreement value**. This discount shall be remitted to respective purchasers through cheque payments, only after all bookings undergo registrations.

3. 50:50 Scheme

The purchaser can pay 50% of the Agreement & Maintenance on the day of booking (Taxes at actuals), while rest 50% at the time of possession of his flat. No need to make slab wise payments till possession.**

:: Price Protection Policy ::

If we reduce the prices or come up with some offer then discount in lieu of reduction in prices/ offer will be passed to previous bookings whose Consideration values were higher in comparison to new values after discounting. Credit note will be issued to such Purchasers whose remittance shall be done at the time of Possession after receipt of entire dues.

:: Brokerage Policy ::

Real Estate Agents should have a proper registered firm and should raise their brokerage fees after the Registration of the Flat is done. Brokerage shall be paid at the rate of **2% on Agreement value** through cheque only after registration is done. In case of Group Booking, brokerage shall be paid at the rate of **0.5% on Agreement Value**. TDS shall be deducted wherever applicable.

:: Referral Policy ::

If Existing Flat Purchaser refers to his friends, relatives he will be eligible for **1% Commission** on the Agreement value of the new booking. Only those referrals shall be entitled whose names are not in our records. Also It is essential that the existing flat purchaser should inform us in advance and have executed his own agreement. Such Commission shall be paid only after registration of the new booking is done.

Pethkar Projects reserves its discretionary right to change, modify or remove any or all the above schemes/ offers as and when required with a new policy.

1. Advance payment has to be in multiple of 10Lacs, and for a period of not less than 6 months. Also its applicable for payments beyond Agreement stage ie after 20%.

2. 50:50 Scheme is available only till Plinth stage. Buyer can club 50:50 scheme with Option 1 as well.

3. Brokers/ Agents as well as Referrals need to have RERA Registration Number to avail their brokerages/ commissions.